



Welcome to the September edition of SpeakUp!

Message From Anthony Morgan, Technical Director

It's my favourite time of the year and as I write this, the UK is in the midst of its fourth heatwave.

The past few months have been both busy, yet rewarding, with a huge focus on the launch of OmniCALL - our innovative new Emergency Voice Communication system. What began as a primarily R&D led project has now travelled through every corner of the business, from production to marketing, sales to despatch.

Thanks to the incredible efforts of the entire team, I am delighted to share that the first system was delivered in August!

Not resting on their laurels, the R&D department remain active with a number of exciting projects, including a new OmniCare PA interface, an ATEX microphone, updates to our disabled toilet alarm offering and bespoke product designs. Alongside this, the team continues to support our customers with system designs, technical assistance and hands-on engineering support, making for an exceptionally busy few months.

Outside of the office walls, our community spirit is thriving. In May, colleagues began building two rafts to carry them along the River Ouse in the annual Lewes Raft Race.



July saw a team of 12 head to the Ashdown Forest to lend a hand with bracken pulling on the heathlands. I formed part of the team that day and whilst the work was tough in the summer heat, it proved to be rewarding and made a change from my usual perch behind my desk!

I would like to extend my heartfelt thanks to everyone for their dedication, particularly in bringing OmniCALL to the market this year and for their ongoing contributions to making Baldwin Boxall the thriving company that it is today.

The summer edition of *SpeakUp* is filled with exciting updates and news; I hope you enjoy the read.

Latest News and Views

It's official: OmniCALL has hit the market!

We are pleased to announce that our first ever OmniCALL systems have been shipped, with one being commissioned and subsequent ones being installed soon.



Our first installation was through FAS Limited at a project in London and their engineers were very impressed with the ease of installation due to the 2 core, non-polarity dependent loops as well as the high speech intelligibility that the system offers.



OmniCALL EVC system

OmniCALL systems with fewer than 32 outstations are currently being shipped with larger systems in the pipeline, so watch this space for news on larger and networked systems.

A huge thanks goes to our team here at Baldwin Boxall for making the OmniCALL system such a success!

Factory Move Success!

We are pleased to share that our production assembly and test departments have recently moved into a new, larger workspace. With new benches, improved racking and a more efficient layout, the upgrade has already brought improvements to the production department.



Whilst there are some finishing touches to be made, the overall enhanced space, organisation and workflow is a welcome change.

Sales and Projects Update

A number of exciting projects continue to fill our order book, for which we're incredibly grateful. A few can be found below.

The Deep, Hull

The Deep is Hull's **award-winning aquarium** and is home to an array of aquatic life including sharks, stingrays and the UK's only pair of Green sawfish. Working with **Chubb**, we are replacing the existing EVC system with **OmniCare**. The site provides us with some obstacles which are being carefully navigated to ensure there is no down time for the visitors as it is completely open to the public during this time.



Hibernian FC

The Edinburgh-based football club benefited from a **Voice Alarm upgrade** to the stands in 2020 and unfortunately, due to Covid, the back of house upgrade was halted until now. Alongside WEAC, we are providing **VIGIL3 technology** to the entire stadium.

201 Bishopsgate & Broadgate Tower, London

These two prestigious, conjoined sites in the city of London have been upgraded to **VIGIL3 Voice Alarm systems**, providing occupants with peace of mind and reassurance that the **building is protected**, should the unexpected occur.

Reach out and speak with the team about your next project, be it Voice Alarm or EVC - we are happy to help!

Contact us

Westbury Hotel, London

The **five star hotel** located in the **coveted Mayfair postcode** is now protected by the latest **VIGIL3 technology**, ensuring safety for both guests and staff at the hotel.

Meet the Baldwin Boxall Team

Welcome to "Meet the Team" where we celebrate the talented individuals who make Baldwin Boxall such a fantastic place to work.

Production Director, Bob, enjoys keeping fit outside of work - he runs, kayaks, hikes - if it's an outdoor activity, you'll find him there! Join us as we dig a little deeper to discover where Bob would time travel to...



Bob Schulz, Production Director

Read More

Staff Shuffle

At Baldwin Boxall, we support our staff in a number of ways, not least of all in encouraging **individual improvement** across a departments.

Despatch Operative, Hayden Pettigrew, will join the Sales team in the coming weeks as the team's **Customer Relations and Export Sales Administrator**.

Ben Cusack has started in his role as **Systems Assembler**, moving from his original role as Warehouse Operative.

We wish them the best of luck in their new roles!

New Starters - Welcome to the Team!

We have recently welcomed a few new staff members across various teams in the business and extend them a warm welcome and wish them huge success!

Alan Devine - Warehouse Operative

Tom Wood - Compliance Assistant

George Workman - R&D Engineer

Charity Projects

On Friday 18th July, a group of 12 from Baldwin Boxall, across a number of departments, laced up their boots and got to work **pulling bracken from the heathland** of the **Ashdown Forest**. It proved to be very hot work in the 28 degree heat but the team persevered and had a **great time nonetheless!**



The **Lewes Raft Race** fundraises for the Newhaven Life Boats and Sussex Search and Rescue charities. The race saw 10 rafts sail down the River Ouse from Lewes to Newhaven - **a 7 mile stretch between the two towns** - whilst onlookers hurled eggs and flour at the competitors in an attempt to throw the teams off course! We entered two rafts into the race - **The Wave Warriors** and the **Water Babes Warriors**. Both teams had a brilliant day and most importantly, raised a fantastic amount for their chosen charities - WOLO and the Children's Respite Trust. Read more [here](#).



Engineering Update

Our engineering team have been kept bust over the past few months, with works carried out on a number of projects across London and the UK.

Recently commissioned projects

- London Olympia, London
- Hibernian FC, Edinburgh
- New Street Square, London - Of particular note due to the upgrade from a BVR20 - one of our first Voice Alarm routers! - to the latest VIGIL3 technology.
- Bristol Airport, Bristol
- Wood Wharf, London

Stay Connected – We Value Your Feedback

Your thoughts and insights are important to us. Whether you have feedback, questions, or simply wish to connect, we're here to listen. Feel free to reach out at marketing@baldwinboxall.co.uk we'd love to hear from you.

Thank you for your continued support. We look forward to staying in touch.

