



SpeakUp Autumn

Message from Nick Baldwin, Sales & Marketing Director

As we conclude our financial year, I'd like to thank all of our customers and partners for your continued support. It's been another strong year for Baldwin Boxall, highlighted by the launch of OmniCALL, our latest Emergency Voice Communication system. Its simple two-core, non-polarity dependent design has made for straightforward installations across schools, residential and commercial buildings, with excellent feedback on audio quality; testament to our R&D team's hard work. Following a successful launch event, OmniCALL will next be on show at London Build and the FSM events in Manchester and Glasgow.

Internationally, we've established new distribution channels in Malta, Cyprus and Iceland, extending our UK manufactured systems further afield.

Closer to home, our team has been busy supporting the local community, from volunteering at The Big 100 in Ashdown Forest,



to providing PA systems for grassroots clubs like Tonbridge Angels FC and continuing our partnership with Pinwheel on environmental projects.

If you've worked with us over the past year, we'd also really appreciate you taking a moment to leave us a [Google review](#). Your feedback means a great deal to the team and helps others get to know Baldwin Boxall too.

I hope you enjoy this autumn edition of SpeakUp and thank you once again for your support. I look forward to working with you in the year ahead.

OmniCALL at London Build

Visit **stand D63 at The ExCeL, London** for your opportunity to see our latest Emergency Voice Communication system, **OmniCALL** in action!

The latest addition to our life safety communication systems, OmniCALL will be on display at [London Build](#) and we look forward to giving you the opportunity to take a closer look and talk through how it could work within your upcoming projects.



Chris Hartup and **Nick Baldwin** will be on stand D63 throughout the show. If you have a project in planning or want to discuss your EVC requirements, come and meet them for a practical conversation about your application and how OmniCALL can help.

[Register for your complimentary ticket](#)

Supporting our local football community

Tonbridge Angels FC supporters are hearing the difference at Yeomans Community Stadium following the installation of a new Baldwin Boxall **Public Address (PA)** system. After identifying inconsistent audio coverage around the ground, we designed a replacement based around **VIGIL3**, which we supplied and commissioned free of charge. Based close to our Crowborough headquarters, the club plays an important role in its local community, and we were pleased to put our engineering experience to good use.

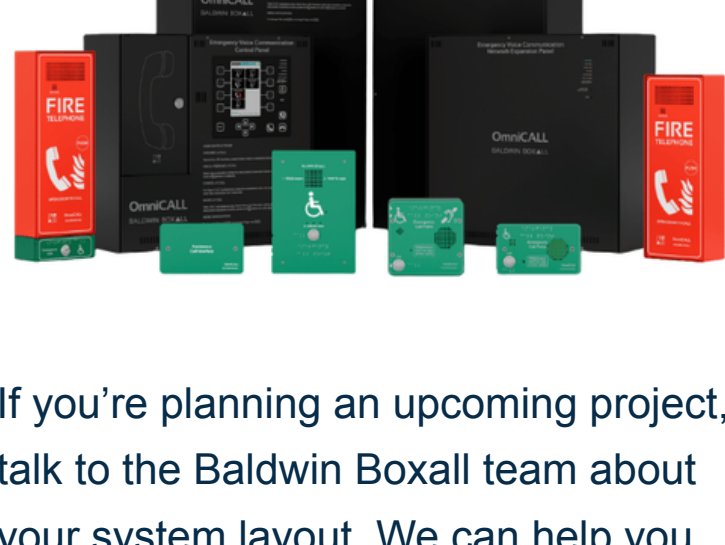


Will Ellis-Smith, Baldwin Boxall Engineer & Geoff Curtis, Tonbridge Angels Director

[Read the full case study here](#)

Reducing cabling costs with OmniCALL

OmniCALL's system architecture can substantially reduce the amount of cable required compared with a traditional radial system. As the building grows, the potential difference in cabling cost becomes increasingly significant.



For a typical example with two escape routes and two outstations per floor, estimated cabling costs are:

- **8 floors:** £1,922 radial compared with **£214** using **OmniCALL**
- **16 floors:** £3,631 radial compared with **£427** using **OmniCALL**
- **32 floors:** £7,049 radial compared with **£854** using **OmniCALL**

If you're planning an upcoming project, talk to the Baldwin Boxall team about your system layout. We can help you explore how [OmniCALL](#) could reduce cable requirements and the associated costs on your installation.

[Speak to the team](#)

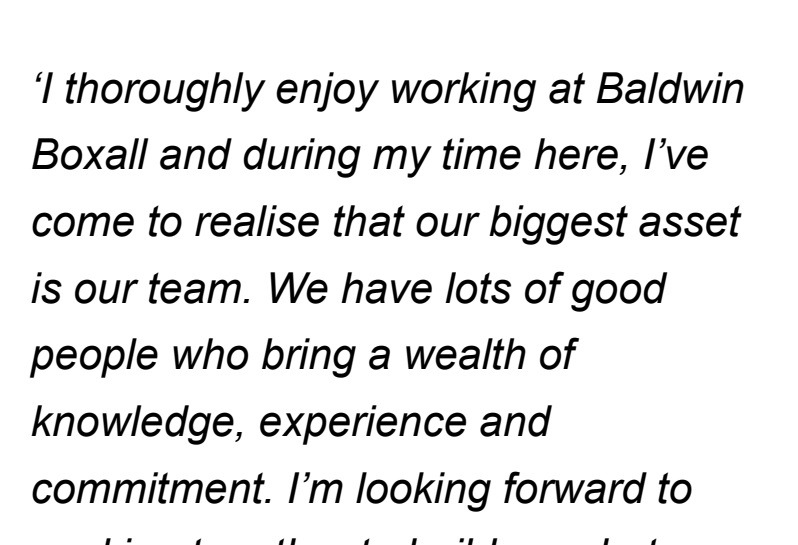
Head of Manufacturing Appointed

We're incredibly proud of the continuing growth of Baldwin Boxall and with such growth, comes new opportunities for our staff.

Sam Noakes, formerly our Manufacturing Manager, has been appointed as the new **Head of Manufacturing** for the business.

We spoke with Sam about the appointment and what it means to him:

'After ten years with the business, I'm proud to take on the role of Head of Manufacturing. I'm keen to sink my teeth into the challenges it will bring and help the business achieve both its short and long term goals.'



'I thoroughly enjoy working at Baldwin Boxall and during my time here, I've come to realise that our biggest asset is our team. We have lots of good people who bring a wealth of knowledge, experience and commitment. I'm looking forward to working together to build on what we've achieved and seeing what the future brings.'

Project wins

From major London landmarks and sporting venues to transport, retail and infrastructure, we've secured a great mix of new projects in recent months.



Battersea Power Station

The next phase of development at Battersea Power Station is under way, with further additions to the site's **VIGIL3 Voice Alarm system** completed in recent months as work continues across this landmark London development.

Wembley Stadium

Another of London's best-known landmarks, **Wembley Stadium**, will soon have a new **OmniCALL Emergency Voice Communication (EVC) system**, providing life safety communication for visitors across the venue.

Exeter University

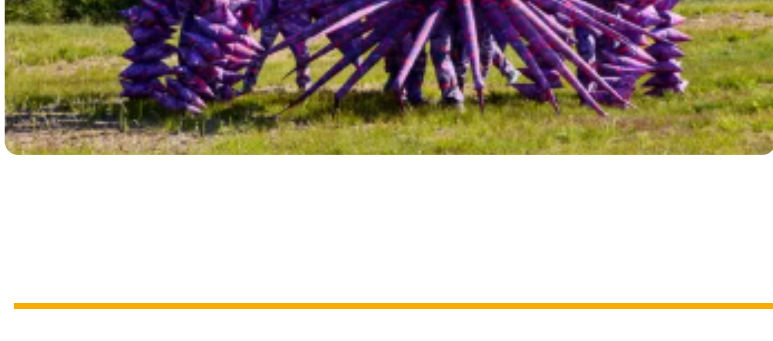
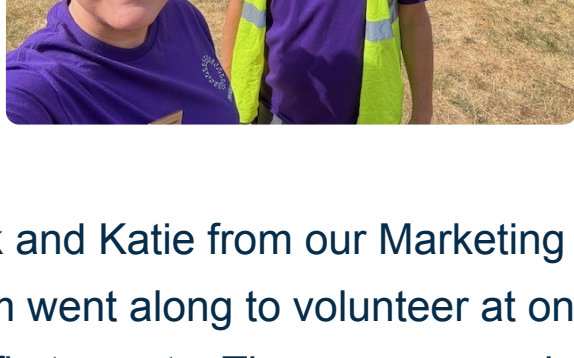
With campuses spanning Devon and Cornwall, the University has a large and varied estate, and we're delighted to see **OmniCALL** providing **vital life safety communication** across the University.

If you have a project you'd like our help with, please don't hesitate to get in touch, the team are eager to speak with you.

[Get in touch](#)

Volunteering in our local community

To celebrate the one hundredth year of Winnie the Pooh, A.A. Milne's fictional bear and friends, this summer saw a variety of community events take place across Sussex, called ['The Big One Hundred'](#) to raise awareness of the conservation of Ashdown Forest.



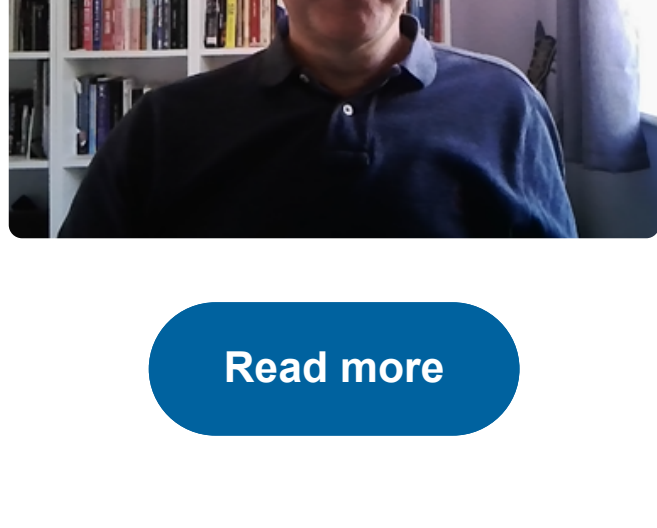
Nick and Katie from our Marketing team went along to volunteer at one of the first events. There were a variety of crafts, poetry readings, dance and movement workshops and a performance from 'Poppet', a fictional creature dreamt up from local children and inspired by the forest.

Small details make a real difference



Every Baldwin Boxall Emergency Assistance Alarm kit includes a **Euan's Guide Red Cord Card**, reminding people to keep the pull cord hanging freely to the floor so it remains accessible. It's a small detail that forms part of a much wider accessibility issue. Euan's Guide's 2025 Access Survey looks at the **Accessibility Time Tax**, the extra time disabled people can spend researching venues before visiting. Read our [new article](#) to learn more about the Accessibility Time Tax and why clear information and well-maintained accessible facilities matter.

Employee Spotlight: Jason Allen, Export Sales Manager

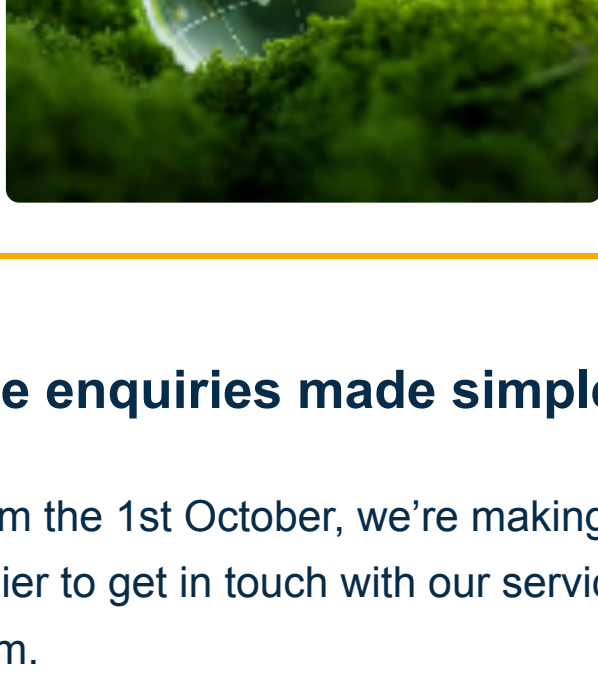


[Read more](#)

This month, we're getting to know **Jason Allen**, our **Export Sales Manager**, who works with customers and distribution partners across our international markets, particularly in the Middle East. Jason provides **product training, technical and sales support, and helps partners find the right solutions for their projects**. Away from work, he's a keen hiker with several long-distance challenges under his belt, usually with a well-earned pub stop along the way.

Sustainability in action with Pinwheel

We've partnered with Pinwheel Earth to support environmental projects in the UK and further afield. Our support includes carbon reduction, seagrass restoration, rewilding, the [Tropical Mix project](#) in Panama and [improved cook stove distribution](#) in Rwanda.



Technical Support

Expansion

We've welcomed a new face to Baldwin Boxall this quarter. **Scott Aymer-Smith** has joined our **Technical Support Team**, so you may hear a new voice next time you get in touch. Scott will be on hand to answer your technical queries, offer advice and help you find the information you need. We're very pleased to have him on the team and wish him a warm welcome to Baldwin Boxall.

Site enquiries made simpler

From the 1st October, we're making it easier to get in touch with our service team. For all site enquiries, requests and booking information, simply email service@baldwinboxall.co.uk and a member of our team will pick it up and respond promptly.

We look forward to hearing from you.



Baldwin Boxall Communications Limited
Wealden Industrial Estate
Farningham Road
Crowborough
East Sussex
TN6 2JR
UK

Want to change how you receive these emails?
You can [update your preferences](#) or [unsubscribe](#)