Baldwin Boxall Communications Ltd

COMPANY PROFILE



Over the years, the Baldwin Boxall brand has become a steadfast symbol of reliability and quality. When you choose a Baldwin Boxall system you can be certain of the company's unique and clear commitment to the highest standards in life safety communication systems.

Baldwin Boxall products are robust, reliable, dependable and are backed by a friendly and knowledgeable customer care team. The results of the company's annual customer surveys are a testament to the assured knowledge that their systems, service, and aftercare are valued so highly that 99% of Baldwin Boxall's customers would recommend them*.

* Customer satisfaction survey result 2021.



COMPANY OVERVIEW

Baldwin Boxall Communications Ltd was founded in 1982 to offer industry leading communication solutions. The company has remained an independent organisation ever since with a benchmark to fully meet and exceed, wherever possible, its customers' requirements. Baldwin Boxall is now renowned for being a leading independent UK manufacturer in the industry with installations in prestigious sites worldwide.

Baldwin Boxall designs, manufactures and markets voice alarm, public address and emergency voice communication equipment for varying sectors, including commercial, industrial, retail, leisure, transport and public service facilities.

The company has a strong network of UK and overseas customers and offers a wide range of products serving the voice evacuation, emergency voice communications and public address markets. Product design and manufacture includes meeting core requirements of legislative compliance under varying British Standards and EN54 certification.

The sale of these products is complemented by the provision of commissioning, ongoing maintenance support and training. These services are provided by Baldwin Boxall's own team of fully qualified engineers. International distributors also provide similar support facilities to end users.

The company enjoys the benefits drawn from having a loyal and dedicated workforce with proficient skills and adaptability. The manufacturing department also utilises a network of local suppliers, again many having long standing association with the company, with experience in its procedures and rigorous quality control requirements.

With R&D, sales, projects, specials, assembly, test, quality, packing and despatch teams all based on the one site in Crowborough, East Sussex, UK, Baldwin Boxall is able to work efficiently and effectively.

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GENERAL INFORMATION

Company name	Baldwin Boxall Communications Ltd
Registration	No: 1657211 England Address: Wealden Industrial Estate, Farningham Road, Crowborough, TN6 2JR, UK
Year of formation	1982
Head office	Wealden Industrial Estate, Farningham Road, Crowborough, TN6 2JR, UK
Telephone	+44 (0)1892 664422
Email	hello@baldwinboxall.co.uk
Website	www.baldwinboxall.co.uk
Bankers	Barclays Bank plc, PO Box 779, Eastbourne, BN21 3PQ, UK
Insurance	The company is insured against third party risks including Employers' Public Liability.
Associations	Business Link Sussex Ltd CPD FIA FSOA ISCVE Made in Britain PLASA Sussex Chamber of Commerce
Certification	BS EN ISO 9001/2015 BS EN ISO 140001 BS EN 54/4 BS EN 54/16 CNBOP EMC RISQS Safe Contractor UKCA

DIRECTORS	
Financial	Richard Frost
Founder	David Boxall
Manufacturing	Bob Schulz
Sales & Marketing	Nick Baldwin
Technical	Anthony Morgan
NANIA CERC	
MANAGERS	
HR	Kirsty Mitchell
Manufacturing	Sam Noakes
Marketing	Alison Cousins
Operations/H&S	Steve Bladon
Production	Simon Nicholson
Project	Chris Salmon
Purchasing	lan Atkin
Quality	Keith Manvell
Sales	Chris Hartup
Sales Office	Nigel Bateman
Systems Build	Dave Spratt
COORDINATORS	
COORDINATORS	
Marketing & Events	Katie Hickey
Sales	Joanne Trent
Service	Tracy Skinner

WHAT BALDWIN BOXALL CUSTOMERS SAY



"The level of service we receive from Baldwin Boxall from sales through to service including their technical information is industry leading."

Paul Walsh, Business Development Manager, GBE Fire ϑ Security Ltd.

"Reliability, functionality and flexibility are all qualities that we consider Baldwin Boxall products provide."

Katie Bradford, Managing Director, Professional Sound Consultancy Ltd.

"The system is spot on and Baldwin Boxall supported us every step of the way."

 ${\sf Simon Ford, Contracts \, Manager, Premier \, Fire \, Systems \, Ltd.}$

"The build quality is exceptional. We would certainly recommend Baldwin Boxall as a first class manufacturer and supply partner."

Gerry O'Brien, Product Engineer, Sound Productions Ltd.

"Baldwin Boxall has consistently delivered reliable, innovative, quality solutions."

 ${\sf Adam\ Davies, Operations\ Manager, Trinity\ Fire\ \&\ Security\ Systems\ Ltd.}$

"We have found that in every area Baldwin Boxall exceed our expectations."

Dean Gilbert, Operations Director, PFS Group Ltd.

CORE PRODUCTS



Voice Alarm (VA) & Public Address (PA) Systems

VIGIL2 - VIGIL3 - Eclipse4 - Eclipse5

- A comprehensive range of products.
- Small single zone systems through to complex multi-rack, multi-zone, networked systems.
- Modular and adaptable.
- Dedicated, fault-tolerant Ethernet backbone (VIGIL3).
- Choice of control options including touchscreen.
- Bespoke system design.
- Digital networking.
- Full system design & project engineering.



Emergency Voice Communication (EVC) Systems

OmniCare / OmniCarePLUS - CARE2

- Loop cabling (OmniCare) or radial cabling (CARE2) options.
- Small systems to super-large systems possible.
- Fully networkable.
- Touchscreen control option with OmniCare/ OmniCarePLUS.
- Full range of outstations available.
- Choice of style and finish throughout the ranges.
- Bespoke finishes available.
- Full system design service where required.

THE COMPLETE SOLUTION

Your Requirements
Your Specification
Your Questions
Your Project

EN54 Voice Alarm
Loudspeakers
Monitoring
Public Address
Commissioning
Steward Phones
Fire Phones
Toilet Alarms
MAINTENANCE
BIM Objects
Bespoke Finishes

COMPANY 'UNIQUES'

Made in Britain with care & backed by our 7 year warranty

Class-leading customer experience, we will never walk away.

Ability to adapt to your bespoke product requirements

COMPANY MISSION

Customer Mission

- To strive to build partnerships, not transactions.
- To provide a class leading customer experience, creating a desire to always choose Baldwin Boxall.

Product Mission

 To deliver British designed and manufactured systems that are market leading in their quality, reliability and ease of use.

Staff Mission

 To support and lead in a caring, friendly and safe working environment where exceeding expectations is encouraged and rewarded.

Environmental Mission

To actively reduce our environmental impact in everything we do.

COMPANY VALUES











THE BALDWIN BOXALL WAY



IMPLEMENT

Training

- Product
- Engineering Agreements



QUOTE

Requirement capture Site survey* System design Block diagrams* Follow up



ORDER

Acknowledgement Programme of works* Project management* System drawings* System build* System test* FAT*



IMPROVE

Reviews

- Project
- · Level of service
- Product

Communication
Customer survey



SUPPORT

Technical backup Ongoing training Maintenance Warranty Website



DELIVER

Delivery details Pre-site survey* Commissioning SAT*

* Not carried out on basic boxed product

QUALITY

The company operates to a high standard of quality management and is compliant approved to ISO9001/2015.

In addition, the company has obtained product approval under CNBOP, EN54-16 2008, EN54-4 2008, Low Voltage Directive BSEN 60065 1998, EMC Directive Emission BSEN 55103-1:1997 and Immunity BSEN 55103-2:1997.

Absolute reliability and quality - in product and service - are fundamental in the company's principles.

ENVIRONMENT

The company is ISO14001 (Environmental Management) certified.

The directors and staff are passionate about minimising their carbon footprint and mainly operate paper-free, with recycling opportunities for all materials and waste where this is viable.

The company has plans for building expansion and improvements and, as part of this, will be including many environment beneficial considerations.

INSTALLATIONS

Baldwin Boxall's products and systems have been installed in many prestigious sites and buildings worldwide. Below is a selection of market sectors the company has been involved with to date.

Leisure:

Amusement parks

Hotels

Museums

Theatres

Zoos

Transportation:

Airports

Ports

Railway & bus stations

Tunnels

Underground rail

Stadia:

Arena

Athletic

Cricket

Football

Rugby

Retail:

Department stores

Individual shops

Shopping centres

Supermarkets

Education:

Accommodation blocks

Colleges

Schools

Universities

Public Service:

Barracks

Courts

Government buildings

Prisons

Healthcare:

Hospitals

Pharmaceutical plant

Residential care homes

Surgeries

Industrial:

Distribution centres

Factories

Power stations

Warehouses

Commercial:

Banks

Factories

Office premises

Tower blocks

Baldwin Boxall Communications Ltd

HEARD in MANY PLACES!





























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